

August 2025

# Investor Presantation



# Why Global?

**1** 35 Years of Experience

**2** Personalized Investment Solutions

**3** Specialized Expert Team

**4** High-Performance Products

**5** Advanced Trading Platforms

**6** Fast and Reliable Trading

# Overview

## Full Service Brokerage Firm: Global Securities

1

Hundreds of IPOs and  
Billions of Dollars in  
Placement

2

Global's Technological  
Hub for Usage and  
Development: Global On-  
Line (GOL)

3

+100 experienced  
employees

4

Steady Growth in Trading  
Volume and Market Share  
Since 1990

5

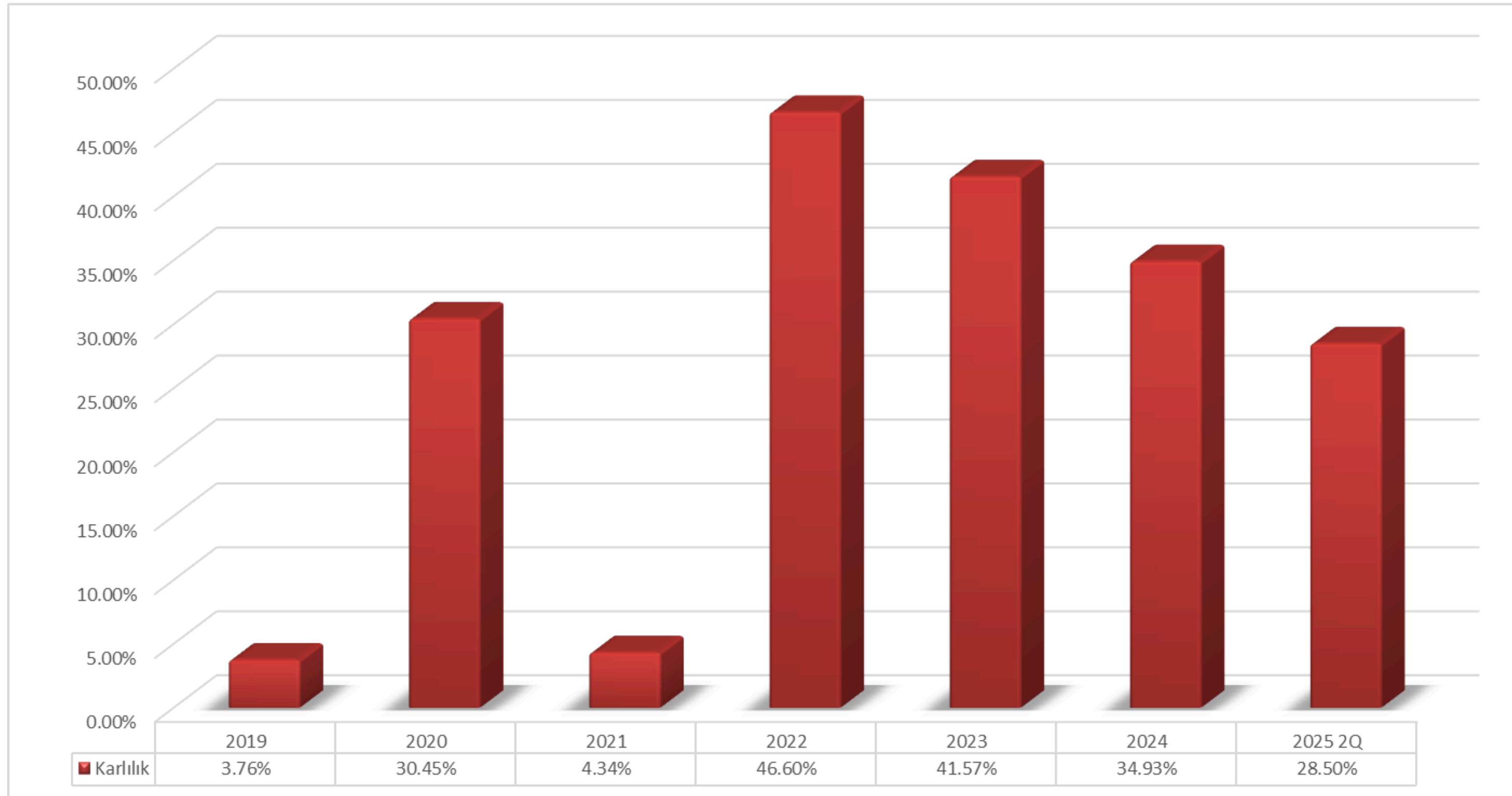
The Brokerage Firm  
Pioneering the Entry of  
Foreign Investors into Turkey

6

The Brokerage Firm  
Providing Individual Portfolio  
Management Services



# Return on Equity (ROE)



*As of 2023, the return on equity ratio was calculated based on financials without inflation accounting.*

# Management Team

## Board of Directors



**Erol Göker**

Chairman of the Board



**Gökhan Özer**

Vice Chairman of the Board



**Gülşeyma Doğançay**

Board Member



**Lütfü Hekimoğlu**

Board Member



**Selim Soydemir**

Board Member



**İlkay Arıkan**

Independent Board Member

## Management Team

General Manager

Gülşeyma Doğançay

Deputy General Manager

Nusret Hakan Özsoy | Engin Küçük  
Hakan Tan | Özlem Şahin | Uluç Saka

Director

Ahmed Mutlu | Atakan Sefa Çanakçı | Bahar Lafçı  
Onur Öztekin | Seçil Ertuna | Sevcan Sadiye İricioğlu  
İsmail Yalçın Taşkın | Yiğit Engiz | Zülfiye Tabak

Branch Director

Alper Dönmez | Aslıhan Şan Sarıçoban | Hülya Eroğlu  
Şükran Lale Kuru | Pınar Yalın Hantal

# Shareholding Structure

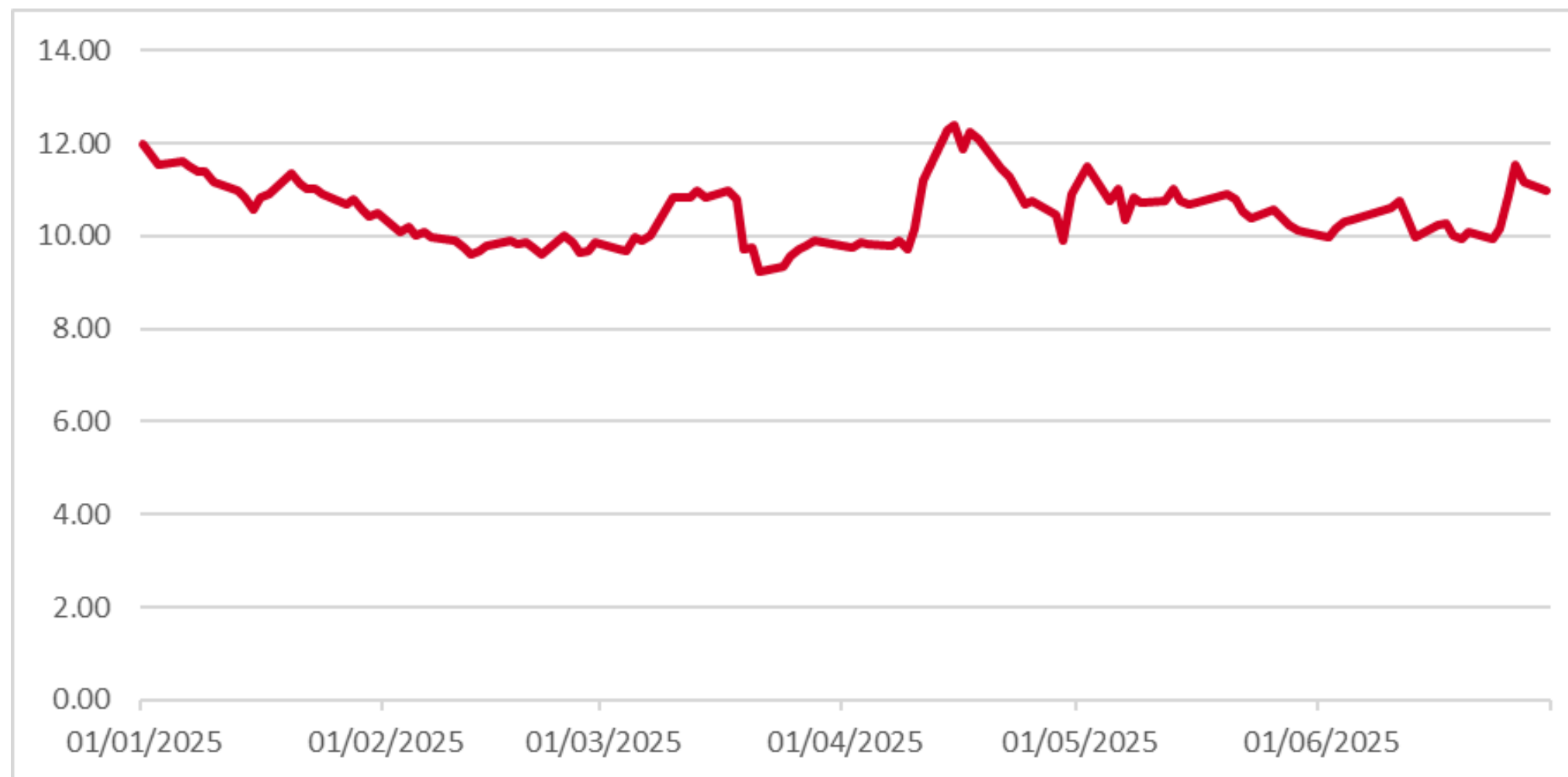
The company's shares, representing 25% of its total shares, have been traded on Borsa Istanbul A.S. ("BIST") since June 29, 2011.

All of the company's shares are common shares, and there are no preferred shares.

The Partner's Name- Surname/Title	Share %	The number of shares	Value - TRY
GFS Holding	75.00	8.850.000.000	88.500.000
Publicly Traded	25.00	2.950.000.000	29.500.000
Total	100.00	11.800.000.000	118.000.000

# GLBMD

In 2011, Global Securities Inc. was publicly listed to the extent of 25%. The stock ticker symbol is "GLBMD", and it is traded on Borsa Istanbul Sub Market. The stock price performance is as follows:



# Global Investment Holdings

Global Investment Holdings (GIH) is a diversified conglomerate with investments in a number of businesses; including port infrastructure, energy generation, compressed natural gas distribution, mining, real estate development and brokerage & asset management. GIH focuses on maximizing shareholder value by diversifying investments in its operational areas and through agile investment strategies. Since 1990, the year the Group was established as a brokerage firm, it has transformed into a dynamic investment vehicle by focusing on a variety of nascent business sectors and non-banking financial service providers that offer high growth potential with 'first mover' advantages. GIH functions as an umbrella to manage key issues, such as investment, financing, organization, and management, of its affiliates by participating in their capital and management.

At this time, Global Investment Holdings Group operates in four key business areas:

- **Port Infrastructure:** Operation of cruise ports and commercial sea - ports
- **Energy:** Renewable and clean energy generation, compressed natural gas sales and distribution, energy efficiency and mining
- **Real Estate:** Development and operation of real estate projects
- **Finance:** Non-banking financial services, including brokerage, advisory and asset management

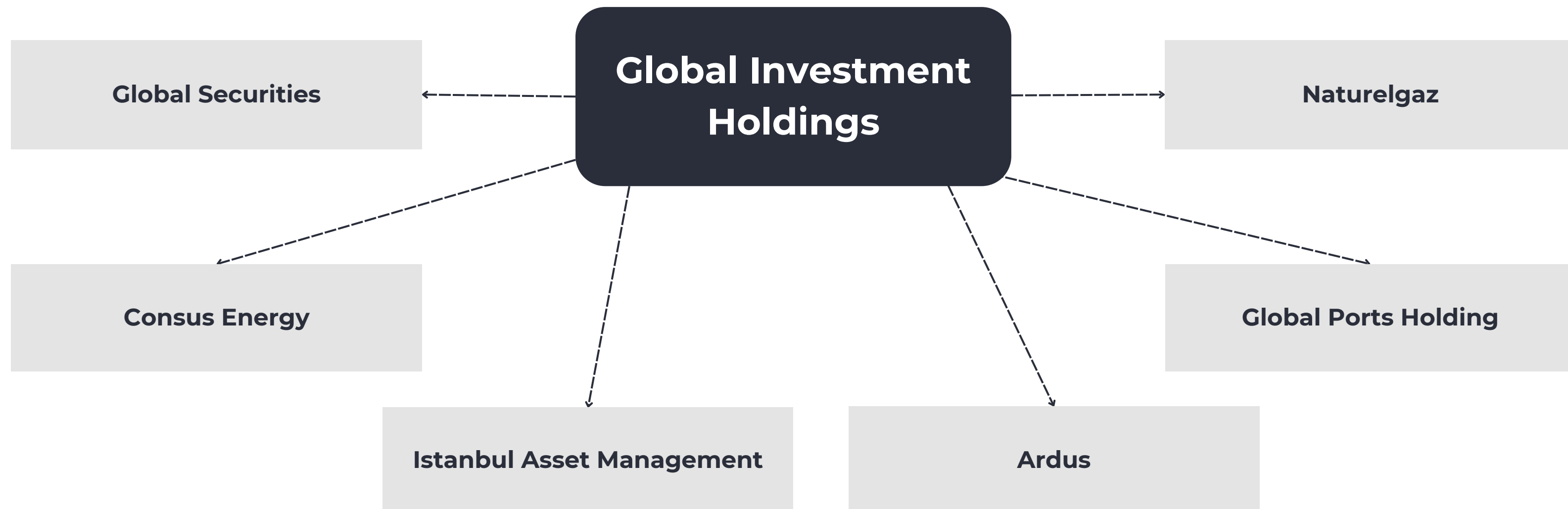
Global Investment Holdings trades on the Borsa Istanbul under the ticker symbol "GLYHO".



# Global Investment Holdings

Global Investment Holdings is a Diversified Conglomerate with Investments in Niche and High-Growth Businesses across 4 Continents and 19 Countries

The Group, founded as a brokerage firm in 1990, has operated as a holding, and multi-faceted group of companies since 2005, transforming into a dynamic investment vehicle.





# Services

- ▶ Corporate Finance
- ▶ Brokerage Services
- ▶ Futures and Options Market
- ▶ Research
- ▶ Global TV
- ▶ Global On-Line (GOL)
- ▶ Investment Advisory
- ▶ Model Portfolio



- The unit was established to meet all kinds of demands related to Borsa Istanbul (BIST) from foreign international brokerage firms, select large-scale asset managers and institutional investors. The unit serves more than 50 corporate clients distributed across many regions around the world.
- The unit aims to provide corporate clients with a comprehensive information and analysis service to maximize their returns on investments. Leveraging its international expertise and local market knowledge, it fulfills the specific needs of non-resident foreign clients of Global Securities Inc. in Turkey from a broad perspective while also assisting them in accessing the most suitable investment portfolio.
- The unit provides consultancy to clients based on pre-trade recommendations from the Research Unit and executes their transactions with the utmost effort and at the best prices. Post-trade, it ensures timely and error-free execution of clearing operations in compliance with the regulations and rules of Borsa Istanbul and the Capital Markets Board. Providing clear, timely and rapid recommendations on key economic variables, continuous briefings, and last-minute alerts are among the core responsibilities of unit employees. Clients are regularly visited and invited to Turkey to closely monitor the continuity and quality of information flow.

# Corporate Finance Solutions

Initial public offering (IPO)

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Merger and Acquisition and Partnership Advisory

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Debt Instruments Issuance

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Other Capital Market Advisory Services















































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Valuation Services





# Public Offerings Led/Co-led by Global

 <p>Consortium Leader 11 million ABD\$ Primary Public Offering</p>	 <p>Consortium Leader 11 million ABD\$ Primary Public Offering</p>	 <p>Co-Leader 19 million ABD\$ Primary Public Offering</p>	 <p>Consortium Leader 9 million ABD\$ Primary Public Offering</p>	 <p>Consortium Leader 50 million ABD\$ Primary Public Offering</p>	 <p>Co-Leader 210 million ABD\$ Primary Public Offering</p>	 <p>Co-Leader 42 million ABD\$ Primary Public Offering</p>	 <p>Consortium Leader 15 million ABD\$ Primary Public Offering</p>	 <p>Consortium Leader 4 million ABD\$ Capital Increase</p>	 <p>Consortium Leader 9 million ABD\$ Primary Public Offering</p>
 <p>Consortium Leader 11 million ABD\$ Primary Public Offering</p>	 <p>Consortium Leader 2 million ABD\$ Primary Public Offering</p>	 <p>Consortium Leader 31 million ABD\$ Primary Public Offering</p>	 <p>Co-Leader 142 million ABD\$ Secondary Public Offering</p>	 <p>Consortium Leader 94 million ABD\$ Primary Public Offering</p>	 <p>Consortium Leader 72 million ABD\$ Secondary Public Offering</p>	 <p>Consortium Leader 40 million ABD\$ Primary Public Offering</p>	 <p>Consortium Leader 17 million ABD\$ Primary Public Offering</p>	 <p>Co-Leader 150 million ABD\$ Secondary Public Offering</p>	 <p>Co-Leader 1,245 million ABD\$ Secondary Public Offering</p>
 <p>Consortium Leader 21 million ABD\$ Primary Public Offering</p>	 <p>Leader 9 million ABD\$ Secondary Public Offering</p>	 <p>Leader 100 million ABD\$ Secondary Public Offering</p>	 <p>Co-Leader 150 million ABD\$ Secondary Public Offering</p>	 <p>Leader 9 million ABD\$ Secondary Public Offering</p>	 <p>Leader 945 million ABD\$ Secondary Public Offering</p>	 <p>Co-Leader 19 million ABD\$ Secondary Public Offering</p>	 <p>Leader 7 million ABD\$ Secondary Public Offering</p>	 <p>Co-Leader 10 million ABD\$ Primary Public Offering</p>	 <p>Leader 19 million ABD\$ Primary Public Offering</p>
 <p>has successfully launched an Initial Public Offering for 7,000,000 primary shares (34.08%) at Istanbul Stock Exchange</p> <p>Global Securities acted as Lead Manager &amp; BEG-Global as exclusive financial advisor to Dozbal Çelik Bora</p>  	 <p>has successfully executed a B-Series Financing Round for an undisclosed amount</p> <p>The undersigned acted as financial advisor to tasit.com</p> 	 <p>has successfully issued an inaugural Eurobond in total amount of US\$ 250m</p> <p>The undersigned acted as independent debt advisor to Global Ports Holding A.Ş. (Global Ports Holding)</p> 	 <p>has successfully secured a Series B equity financing round of US\$ 5.5m led by STC CENTURES</p> <p>The undersigned acted as exclusive financial advisor to Modanisa.com</p> 	 <p>Leader 9 million ABD\$ Primary Public Offering</p>	 <p>Leader 36,5 million ABD\$ Primary Public Offering</p>	 <p>Leader 12 million ABD\$ Primary Public Offering</p>	 <p>Consortium Co-Leader 520 million TL Primary Public Offering</p>	 <p>Leader 977 million TL Primary Public Offering</p>	 <p>Leader 2,2 billion TL Primary Public Offering</p> 



# Brokerage Services

"With our expert team and over 34 years of experience, we facilitate your investments in the Turkish capital markets."

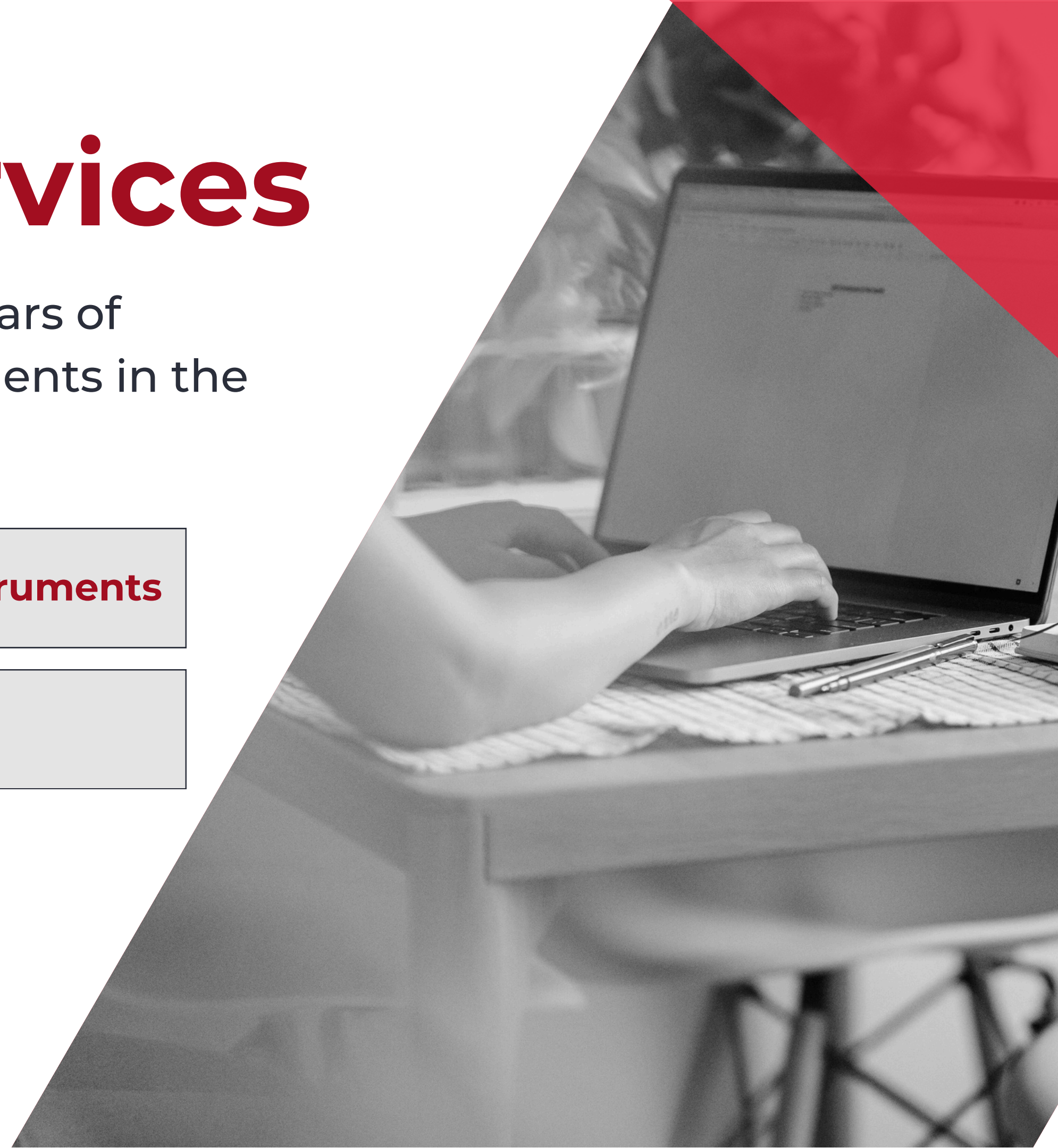
**Branches**

**Derivative Instruments**

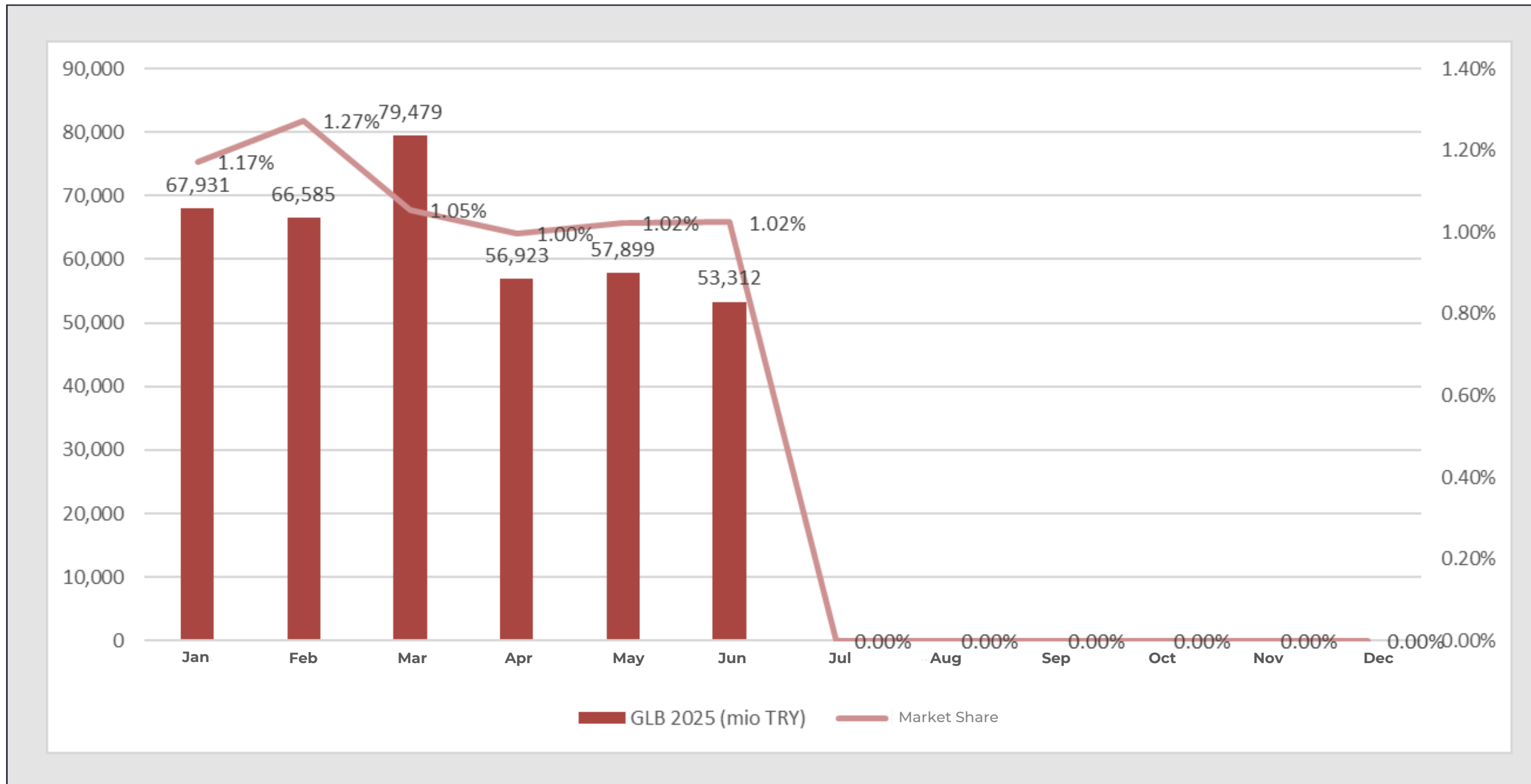
**Global On-Line**

**ICM**

**Individual Portfolio  
Management**



# Stock Market Values



# Research

Global Securities recognizes you and shares investment recommendations tailored to your preferences, needs, and risk profile through detailed reports prepared with over 35 years of industry experience and distinctive expertise.

The unit offers a wide range of products, including regularly produced company updates and valuation reports, rating changes, earnings forecasts, earnings analyses, industry-specific and thematic research, macroeconomic analyses, periodic strategy reports, daily bulletins, dynamic financial modeling and model portfolio recommendations. In addition to fundamental projections, technical analysis is utilized and the product range is further enhanced through various statistical studies and models.

Blending Global's over 35 years of industry experience and distinctive know-how, the Research Unit is committed to customer-focused and responsible communication and service based on national and international laws and regulations.

# Short-Term Model Portfolio

The Short-Term Model Portfolio (STMP), formed based on recommendations from the Global Securities Research Unit, has achieved significant returns in recent years both nominally and relative to the index.

Managed based on Fundamental/Technical analysis methods and consisting of a maximum of 8 and a minimum of 2 instruments, investors can invest in the STMP either by opening a portfolio management account or through our fund with the code GZM.



# Collective Stock Portfolio

Investments are made in stocks and fixed income products. It is suitable for investors with short- and medium-term investment preferences.

- It is a portfolio structure consisting mainly of stocks included in the BIST 100 index, selected by expert portfolio managers.
- The stocks in the portfolio are carefully selected by expert portfolio managers from fundamental and technical analysis reports.
- Let portfolio managers manage your portfolio with a return on benchmark values, and you follow the process step by step.

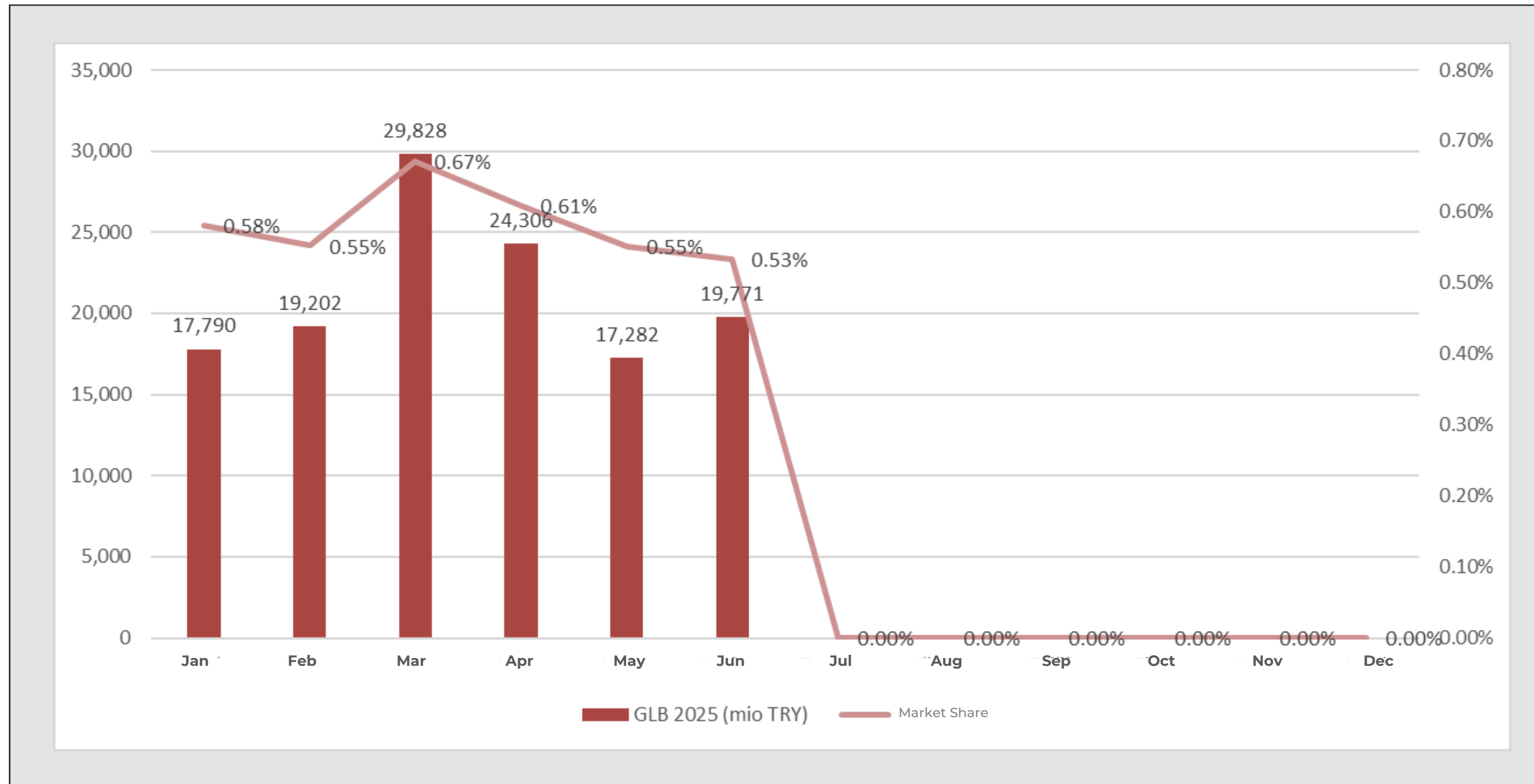




# VIOP (Futures and Options Market)

- The unit offers investors a wide range of derivative contracts based on equities, equity indices, foreign exchange rates, interest rates, precious metals, commodities and energy in the Futures and Options Market (VIOP)
- The unit provides companies with the opportunity to hedge their currency risks in the Futures and Options Market (VIOP) by offering Currency Futures and Options contracts, enabling them to fix the exchange rate at a future date from today, thus providing hedging against exchange rate risk for firms engaged in imports or exports.
- The transactions being secured by Takasbank (the settlement entity for Borsa Istanbul) and being conducted within the organized market of Borsa Istanbul, VIOP not only provides risk management for currency exchange but also offers arbitrage opportunities.

# Futures and Options Market Values



# Global On-Line (Unit)

Global Securities customers can access their assets anytime, anywhere through our Internet Branch [www.global.com.tr](http://www.global.com.tr), as well as the first SuperApp of the Stock Exchange, Global On-Line (GOL), Android-iOS applications, and the iPad product. They can view their portfolios in detail, perform all capital market transactions such as stocks, derivative instruments, investment funds, and track account movements.

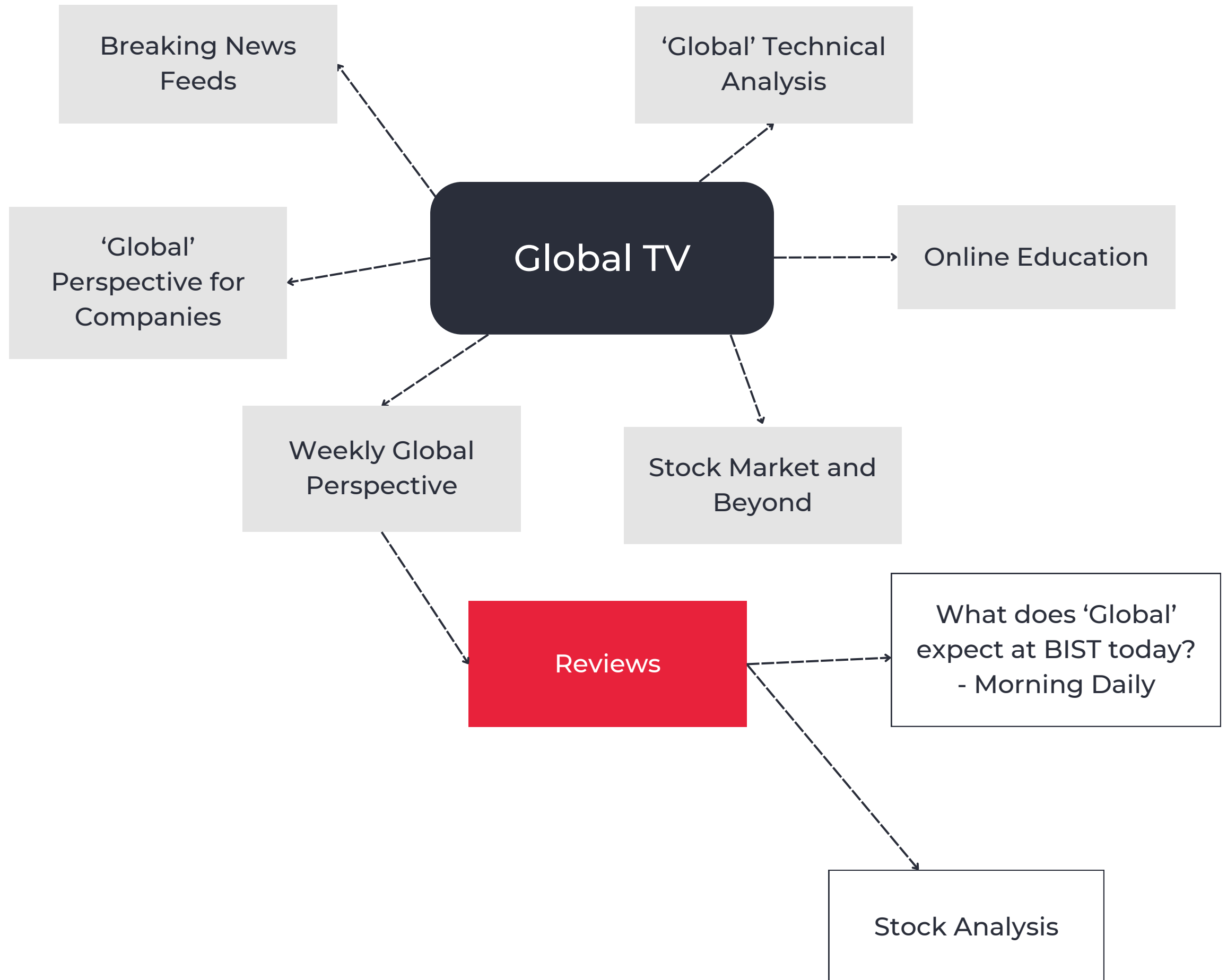
The Global On-Line Unit assists our customers in making investments in capital market instruments securely, easily, quickly and comfortably using our online channels and products.

The unit aims to facilitate the development of the mentioned channels and products, evaluate future suggestions, provide support for resolving technical issues related to these products and ensure that these products reach our customers smoothly. Informational meetings are also conducted by the unit to ensure that these products are known and utilized most efficiently by both our customers and employees.

# Global TV

Live Broadcasting on All  
Social Media Channels  
Simultaneously!

With our expert team, we are simultaneously live on all our social media channels through our broadcasts conducted by Global. Throughout the live broadcast, we share market developments, analyses, and answer your questions.



# Information Technologies

Integration with  
alternative order  
transmission  
channels

60+ servers increased  
using virtualization on  
technologically  
powerful physical  
servers

All-flash disk  
systems that  
maintain data  
transfer speed at  
the highest level

A database structure  
operating with synchronous  
redundancy on the  
headquarters for business  
continuity considerations,  
with Izmir location  
designated for disaster  
recovery

Infrastructure  
enabling the  
transmission of 200  
orders per second to  
the stock exchange

FIX integrations for  
fast order  
transmission  
channels, particularly  
utilized by foreign  
institutional clients.



# Global On-Line (GOL)

## The Expert of the Stock Exchange



You can easily execute your equity, investment fund and IPO orders with the user-friendly interface.



You can access our Research Unit's recommendations with instant notifications.



You can listen to our experts' live assessment for the day through daily morning meetings.



You can set your price targets and receive instant notifications when they are reached.



You can transfer your fund at Global Securities to any bank quickly and securely.

*Global On-Line, the first SuperApp of the Stock Exchange, is a brand of Global Securities*



# Social Responsibility

## **Supporting Education, Preparation for the Future;**

▶ As part of our commitment to contribute to the creation of a skilled workforce, we are determined to support education on every available platform. With our ongoing project 'Supporting Education, Preparation for the Future', which we initiated in 2019 to prepare our children and youth for the future, we continue to support dozens of children with increasing numbers every year.

## **Financial Literacy**

▶ We aim to share our know-how and experience with everyone interested in capital markets. We are the first brokerage firm in Turkey by simultaneously going live on all our social media accounts, where we meet investors with interactive broadcasts prepared by our expert team on various topics and concepts, contributing to financial literacy.

## **Sustainability**

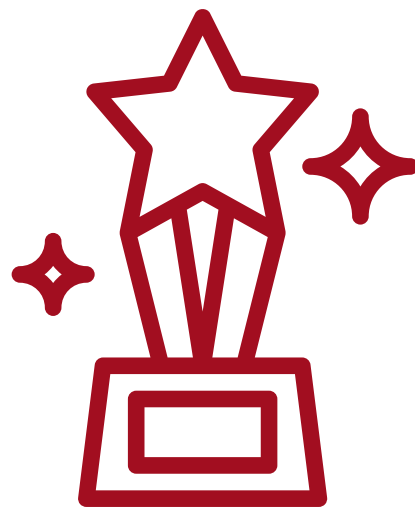
▶ We value our environment and our future; therefore, we adapt sustainable practices in every possible area to protect our planet. We organize our offices and workspaces in an environmentally friendly manner, and we implement value-added measures such as recycling and zero plastic usage for our equipment and operational methods. Additionally, we support sustainability initiatives nationwide by donating thousands of trees.

# Global MD Portfolio Management



Global MD Portfolio Management is a wholly-owned subsidiary of Global Securities, utilizing its experienced team and innovative approach to not only direct funds into investments in capital markets but also to contribute to the diversity of financial products by staying one step ahead in the market with innovative products, just as it has done in the past. Moreover, it aims to facilitate the inclusion of capital into the Turkish financial system by evaluating collaboration opportunities with domestic and foreign partners both domestically and internationally.

# Global MD Portfolio Management



## The Tradition Has Not Been Broken For The Last 3 Years!

2022

GZN - Boğaziçi Serbest Fon was awarded in the “Highest Return” category in Investment Funds within the scope of TSPB Golden Bull Awards as the return champion in 2022 with a return of 409%.

2023

EC2 - Birinci Hisse Senedi Fonu ranked first among all Stock Intensive funds with a return of 106%,

GKF - Katılım Fonu ranked first among all Participation Funds with a return of 83% in 2023.

2024

GKF - Katılım Fonu, ranked first among all participation funds with a return of %62,26 in 2024.



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